




# Timetable

## The Language of Private Acquisitions

### Sample Timetable

| Time / period | Monday  |
|---------------|---|
| 9:30 – 9:45   | <b>Welcome and Introduction</b>   |
| 9:45 – 11:00  | <b>Preliminary considerations: How to structure the deal, tax implications, acquisition finance, due diligence</b>            |
| 11:00 – 11:15 |    |
| 11:15 – 12:45 | <b>The most important legal documents of a sale of a company, project management and successfully transferring key assets</b> |
| 12:45 – 13:45 |    |
| 13:45 – 15:00 | <b>Key contract terms: warranties and indemnities, vendor protection clauses and conditions precedent</b>                     |
| 15:15 – 15:15 |    |
| 15:15 – 16:30 | <b>Closing the deal: common practical issues and stumbling blocks, exchanging contracts and completion</b>                    |